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Revised 2021 Outlook Inputs and Crops

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Outlook 2021 - Revised Forecast (February 2021) 22nd February 2021









Inputs 2021 (Upward price pressure)













Price

+ 10 %

Volume

Mostly no change

Fuel

Price

+ 7%

at farm gate

Electricity

Price

No change at the farm gate

Feed

Price

Volume

+ 3%

No change

Total Costs

Small increases

but sector specific



Crops Outlook



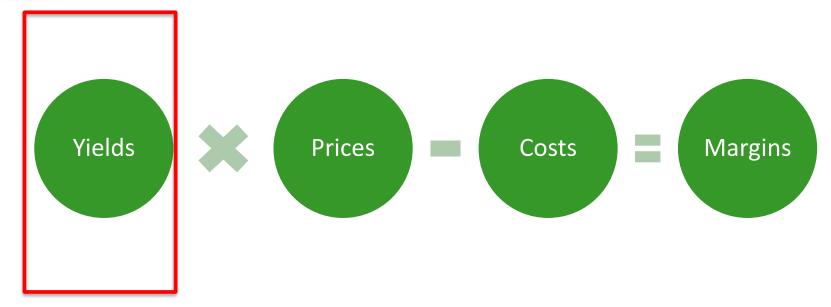






2021 - The Calculations



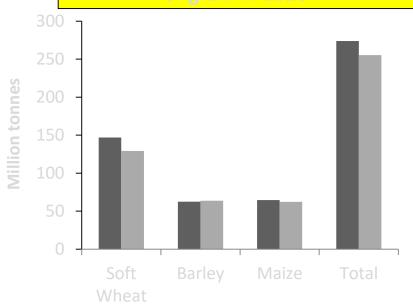




2021 Production To Increase

- Decrease in stock/use ratios internationally in 2020
 - Decrease EU wheat production
 - 7 percent decrease in EU grains
 - Decrease in EU stocks of wheat and maize
 - Increase in wheat and barley prices
- Will '20 global harvest be replicated in '21?
 - Increase in winter plantings EU
 - Return to trend yield in 2021, higher yield potential

Decrease in EU production and stocks of grain in 2020



■ Production 2019/20

■ Production 2020/21





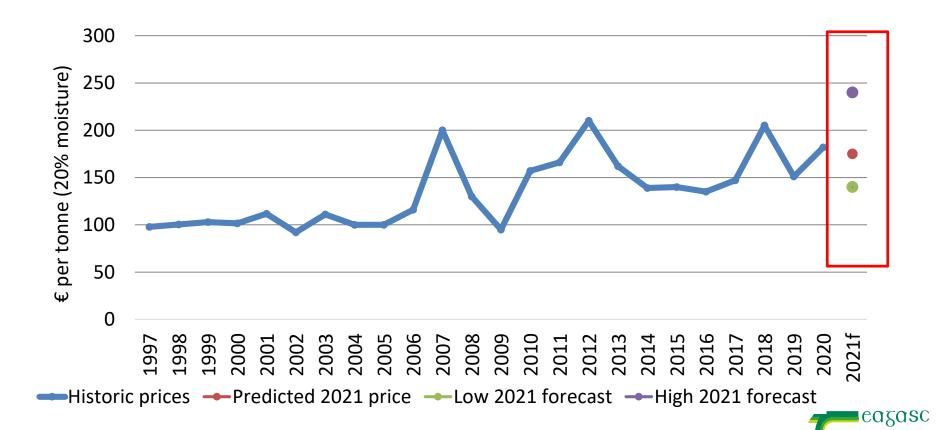
2021 - The Calculations







2021 Futures Wheat Harvest Price to Decline (by 5%)

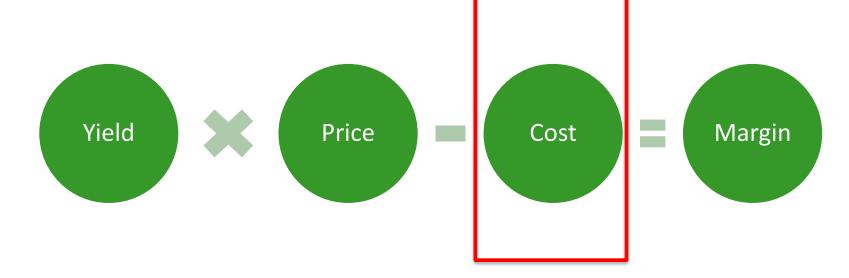


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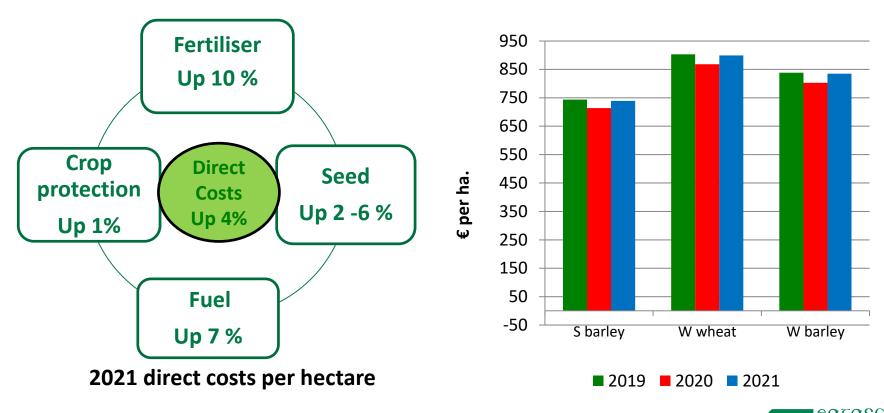
2021 - The Calculations







Overall increase in direct costs in 2021

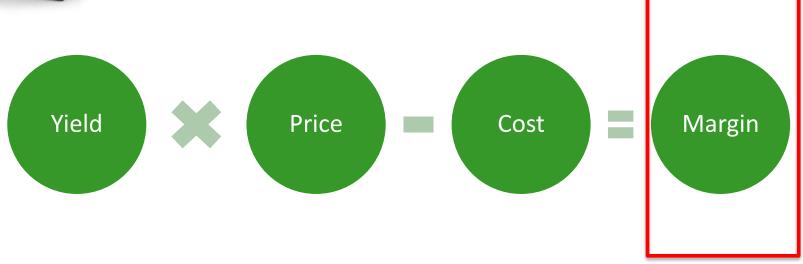






2021 – The Calculations

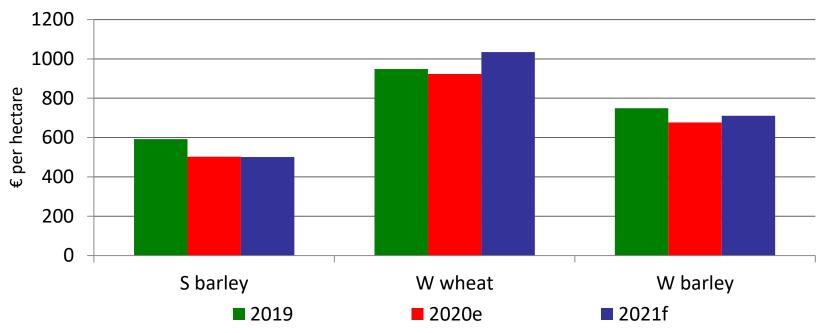






2021 Gross and Net Margins

Gross margin per hectare stable for spring barley and €115 for winter wheat and €40 for winter barley

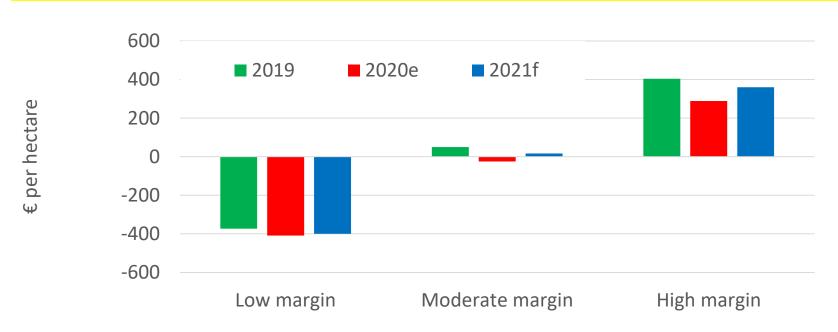


Source: Authors' estimate for 2020 and forecast for 2021



Increase in 2020 Gross and Net Margins

Net margin per hectare forecast to increase by less than €50 per hectare





Summary of 2021 Crops Forecast

Forecast 2021

- Prices
 - Probability that price will decrease at harvest 2021 by approx. 5%
 - Much uncertainties about 2021 price at present
- Increase in yields for cereal crops
- Costs to increase by on average 4%
- Overall increase in gross and net margins in 2021
- Average cereal based net margin will still struggle to be positive in 2021



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